

## Biblical foundations for the *SCOPE of Leadership™* framework

The bible is the go-to-textbook for leadership. The best leadership lessons of all time come from Abraham, Moses, Joshua, Gideon, David, Solomon, Jesus, Paul, Peter, and the many other great leaders recorded in the bible. The *SCOPE of Leadership* is a contemporary leadership competency model, but is rooted in biblical principles and examples.

**Alpine Link Corporation's Tagline: Reaching Your Peak Potential** - The Parable of the Talents Matthew 25:14-30 "Again, it will be like a man going on a journey, who called his servants and entrusted his property to them. [15] To one he gave five talents\* of money, to another two talents, and to another one talent, each according to his ability. Then he went on his journey. [16] The man who had received the five talents went at once and put his money to work and gained five more. [17] So also, the one with the two talents gained two more. [18] But the man who had received the one talent went off, dug a hole in the ground and hid his master's money. [19] "After a long time the master of those servants returned and settled accounts with them. [20] The man who had received the five talents brought the other five. 'Master,' he said, 'you entrusted me with five talents. See, I have gained five more.' [21] "His master replied, 'Well done, good and faithful servant! You have been faithful with a few things; I will put you in charge of many things. Come and share your master's happiness!' [22] "The man with the two talents also came. 'Master,' he said, 'you entrusted me with two talents; see, I have gained two more.' [23] "His master replied, 'Well done, good and faithful servant! You have been faithful with a few things; I will put you in charge of many things. Come and share your master's happiness!' [24] "Then the man who had received the one talent came. 'Master,' he said, 'I knew that you are a hard man, harvesting where you have not sown and gathering where you have not scattered seed. [25] So I was afraid and went out and hid your talent in the ground. See, here is what belongs to you.' [26] "His master replied, 'You wicked, lazy servant! So you knew that I harvest where I have not sown and gather where I have not scattered seed? [27] Well then, you should have put my money on deposit with the bankers, so that when I returned I would have received it back with interest. [28] "'Take the talent from him and give it to the one who has the ten talents. [29] For everyone who has will be given more, and he will have an abundance. Whoever does not have, even what he has will be taken from him. [30] And throw that worthless servant outside, into the darkness, where there will be weeping and gnashing of teeth.' Jeremiah 29: [11] "I know the plans I have for you," announces the LORD. "I want you to enjoy success. I do not plan to harm you. I will give you hope for the years to come." Proverbs 11:[25] Anyone who gives a lot will succeed. Anyone who renews others will be renewed.

### Book One: Leadership Competencies that Enable Results

**Why lead?** Judges 21:25 In those days Israel had no king; everyone did as he saw fit.

**Mindset vs Ability, The Psychology of Leadership:** Jeremiah 17:10 The LORD says, "I look deep down inside human hearts. I see what is in people's minds. I reward a man in keeping with his conduct. I bless

him based on what he has done; Proverbs 23:[7] for he is the kind of man who is always thinking about the cost. [Or for as he thinks within himself, / so he is; or for as he puts on a feast, / so he is] “Eat and drink,” he says to you, but his heart is not with you; Matthew 12:34 You brood of vipers, how can you who are evil say anything good? For out of the overflow of the heart the mouth speaks; Isaiah 29:13 The Lord says: “These people come near to me with their mouth and honor me with their lips, but their hearts are far from me. Their worship of me is made up only of rules taught by men; Romans 10:[10] With your heart you believe and are made right with God. With your mouth you say that Jesus is Lord. And so you are saved. Romans 12: [2] Do not conform any longer to the pattern of this world, but be transformed by the renewing of your mind. Ephesians 4:22 You were taught, with regard to your former way of life, to put off your old self, which is being corrupted by its deceitful desires; [23] to be made new in the attitude of your minds; Philippians 4:8 Finally, brothers, whatever is true, whatever is noble, whatever is right, whatever is pure, whatever is lovely, whatever is admirable—if anything is excellent or praiseworthy—think about such things. [9] Whatever you have learned or received or heard from me, or seen in me—put it into practice. And the God of peace will be with you. Luke 12:[34] For where your treasure is, there your heart will be also. Mark 9: [23] “‘If you can’?” said Jesus. “Everything is possible for him who believes.” Hebrews 4: [12] For the word of God is living and active. Sharper than any double-edged sword, it penetrates even to dividing soul and spirit, joints and marrow; it judges the thoughts and attitudes of the heart. John 7:[24] Stop judging by mere appearances, and make a right judgment.” Proverbs 4:[23] Above all else, guard your heart, for it is the wellspring of life. Proverbs 16:[9] In his heart a man plans his course, but the LORD determines his steps. Proverbs 21:[2] All a man's ways seem right to him, but the LORD weighs the heart. Titus 1: [15] To the pure, all things are pure, but to those who are corrupted and do not believe, nothing is pure. In fact, both their minds and consciences are corrupted. [16] They claim to know God, but by their actions they deny him. They are detestable, disobedient and unfit for doing anything good. 2Corinthians 10:[5] We demolish arguments and every pretension that sets itself up against the knowledge of God, and we take captive every thought to make it obedient to Christ. Romans 10: [10] For it is with your heart that you believe and are justified, and it is with your mouth that you confess and are saved. Philippians 2:[5] You should think in the same way Christ Jesus does. 1 Samuel 16:[7] But the LORD said to Samuel, “Do not consider how handsome or tall he is. I have not chosen him. I do not look at the things people look at. Man looks at how someone appears on the outside. But I look at what is in the heart.”

**Leading Isn't Telling:** God tried telling people what to do through His 10 commandments. It didn't work. So he gave us His Holy Spirit to coach us and have a dialog with: Romans 8:[3] The written law was made weak by our sinful nature. But God did what the written law could not do. He made his Son to be like those who have a sinful nature. He sent him to be an offering for sin. In that way, he judged sin in his Son's human body. [4] Now we can do everything the law requires. Our sinful nature no longer controls the way we live. The Holy Spirit now controls the way we live. [5] Don't live under the control of your sinful nature. If you do, you will think about what your sinful nature wants. Live under the control of the Holy Spirit. If you do, you will think about what the Spirit wants. [6] The way a sinful person thinks leads to death. But the mind controlled by the Spirit brings life and peace. [7] The sinful mind is at war with

God. It does not obey God's law. It can't. [8] Those who are controlled by their sinful nature can't please God. [9] But your sinful nature does not control you. The Holy Spirit controls you. The Spirit of God lives in you. Anyone who does not have the Spirit of Christ does not belong to Christ.

**Pull Instead of Push People, Build Up People:** Old testament: Push, God tells people what to do. New testament: Pull, God offers people with the opportunity to be in a relationship with Him. Ephesians 4:29 Don't let any evil talk come out of your mouths. Say only what will help to build others up and meet their needs. Then what you say will help those who listen. Titus 2: [15] Those are the things you should teach. Cheer people up and give them hope. Correct them with full authority. Don't let anyone look down on you. 1 Thessalonians 5:[11] So cheer each other up with the hope you have. Build each other up. In fact, that's what you are doing. Romans 14:[19] So let us do all we can to live in peace. And let us work hard to build each other up. Hebrews 10:[24] And let us consider how we may spur one another on toward love and good deeds, [25] not giving up meeting together, as some are in the habit of doing, but encouraging one another—and all the more as you see the Day approaching.

**Principles vs Tactics:** Mark 7:7 They worship me in vain; their teachings are but rules taught by men; Proverbs 5:1 My son, pay attention to my wisdom, listen well to my words of insight ...; Ecclesiastes 7:29 This only have I found: God made mankind upright, but men have gone in search of many schemes.

**People Focus:** 1 Corinthians 13:2 If I have the gift of prophecy and can fathom all mysteries and all knowledge, and if I have a faith that can move mountains, but have not love, I am nothing; Proverbs 14:4 Where there are no oxen, the manger is empty, but from the strength of an ox comes an abundant harvest. Philippians 2:4 not looking to your own interests but each of you to the interests of the others. Galatians 6: [9] Let us not become tired of doing good. At the right time we will gather a crop if we don't give up. (people are a messy business, but without them you have nothing)

**Adversity:** Romans 5:3 Not only so, but we\* also rejoice in our sufferings, because we know that suffering produces perseverance; [4] perseverance, character; and character, hope. [5] And hope does not disappoint us, because God has poured out his love into our hearts by the Holy Spirit, whom he has given us. James 1:2 Consider it pure joy, my brothers, whenever you face trials of many kinds, [3] because you know that the testing of your faith develops perseverance. [4] Perseverance must finish its work so that you may be mature and complete, not lacking anything. 2 Cor 4: [17] For our light and momentary troubles are achieving for us an eternal glory that far outweighs them all. Hebrews 12: [7] Endure hardship as discipline; God is treating you as sons. For what son is not disciplined by his father?

**Book 2: Self - Leaders who lead themselves and set the example:** 1 Peter 2:[21] Christ suffered for you. He left you an example. He expects you to follow in his steps. You too were chosen to suffer. [22] Scripture says, "He didn't commit any sin. No lies ever came out of his mouth." (Isa 53:9) [23] People shouted at him and made fun of him. But he didn't do the same back to them.

He suffered. But he didn't say that bad things would happen to them. Instead, he trusted in the One who judges fairly. 1 Corinthians 11:1 Follow my example, as I follow the example of Christ. Philippians 3:17 Join with others in following my example, brothers, and take note of those who live according to the pattern we gave you. Philippians 4:9 Whatever you have learned or received or heard from me, or seen in me—put it into practice. And the God of peace will be with you. 1 Peter 5: [2] Be shepherds of God's flock that is under your care, serving as overseers—not because you must, but because you are willing, as God wants you to be; not greedy for money, but eager to serve; [3] not lording it over those entrusted to you, but being examples to the flock. Titus 2:7 In everything set them an example by doing what is good. In your teaching show integrity, seriousness [8] and soundness of speech that cannot be condemned, so that those who oppose you may be ashamed because they have nothing bad to say about us. Titus 2:7 In everything set them an example by doing what is good. In your teaching show integrity, seriousness [8] and soundness of speech that cannot be condemned, so that those who oppose you may be ashamed because they have nothing bad to say about us. John 13: [15] I have set you an example that you should do as I have done for you. James 3:[13] Are any of you wise and understanding? You should show it by living a good life. Wise people aren't proud when they do good works. [14] But suppose your hearts are jealous and bitter. Suppose you are concerned only about getting ahead. Don't brag about it. Don't say no to the truth.

**1. Believing with Passion:** Exodus 15:13 In your unfailing love you will lead the people you have redeemed; Proverbs 16:9 In his heart a man plans his course, but the LORD determines his steps; Matthew 6:33 But seek first his kingdom and his righteousness, and all these things will be given to you as well; Colossians 3:23 Whatever you do, work at it with all your heart, as working for the Lord, not for men ; Romans 8:24 ...But hope that is seen is no hope at all. Who hopes for what he already has?

**2. Pursuing Goals within a Vision:** Philippians 3:13 Brothers, I do not consider myself yet to have taken hold of it. But one thing I do: Forgetting what is behind and straining toward what is ahead, [14] I press on toward the goal to win the prize for which God has called me heavenward in Christ Jesus.; Proverbs 23:18 There is surely a future hope for you, and your hope will not be cut off. Jeremiah 29:11 For I know the plans I have for you,” declares the LORD, “plans to prosper you and not to harm you, plans to give you hope and a future. Proverbs 29: [18] (NirV)Where there is no message from God, the people don't control themselves. But blessed are those who obey the law.

**3. Continuously Learning:** Proverbs 24:5 A wise man has great power, and a man of knowledge increases strength; Proverbs 1:7 The fear of the LORD is the beginning of knowledge, but fools despise wisdom and discipline; Proverbs 10:14 Wise men store up knowledge,...; Proverbs 18:15 The heart of the discerning acquires knowledge; the ears of the wise seek it out.; Proverbs 19:2 It is not good to have zeal without knowledge, ... Ephesians 4:12 to prepare God's people for works of service, so that the body of Christ may be built up [13] until we all reach unity in the faith and in the knowledge of the Son of God and become mature, attaining to the whole measure of the fullness of Christ. John 15:2 He cuts off every branch in me that bears no fruit, while every branch that does bear fruit he prunes[a] so that it will be even more fruitful. Proverbs 9:[9] Teach a wise man. He will become even wiser. Teach a person

who does right. He will learn even more. [10] “If you really want to become wise, you must begin by having respect for the LORD. To know the Holy One is to gain understanding.

**4. Knowing Self:** 1 Peter 4:10 Each one should use whatever gift he has received to serve others, faithfully administering God's grace in its various forms. Romans 12:3 For by the grace given me I say to every one of you: Do not think of yourself more highly than you ought, but rather think of yourself with sober judgment, in accordance with the measure of faith God has given you. [4] Just as each of us has one body with many members, and these members do not all have the same function, [5] so in Christ we who are many form one body, and each member belongs to all the others. [6] We have different gifts, according to the grace given us. If a man's gift is prophesying, let him use it in proportion to his\* faith. [7] If it is serving, let him serve; if it is teaching, let him teach; [8] if it is encouraging, let him encourage; if it is contributing to the needs of others, let him give generously; if it is leadership, let him govern diligently; if it is showing mercy, let him do it cheerfully. Proverbs 15:31 He who listens to a life-giving rebuke will be at home among the wise.

**5. Demonstrating Honorable Character:** Proverbs 11:3 The integrity of the upright guides them, but the unfaithful are destroyed by their duplicity; Luke 16:10 “Whoever can be trusted with very little can also be trusted with much, and whoever is dishonest with very little will also be dishonest with much.” Titus 1:8 Rather he must be hospitable, one who loves what is good, who is self-controlled, upright, holy and disciplined. 1 Peter 5: [8] Be self-controlled and alert. Your enemy the devil prowls around like a roaring lion looking for someone to devour. John 8: [32] “Then you will know the truth, and the truth will set you free.” Philippians 2:[3] Do nothing out of selfish ambition or vain conceit, but in humility consider others better than yourselves. James 1: [19] My dear brothers, take note of this: Everyone should be ... slow to become angry, [20] for man's anger does not bring about the righteous life that God desires. Luke 6: [37] “Do not judge, and you will not be judged. Do not condemn, and you will not be condemned. Forgive, and you will be forgiven. [38] Give, and it will be given to you. A good measure, pressed down, shaken together and running over, will be poured into your lap. For with the measure you use, it will be measured to you.”

**6. Maintaining Mental Fitness:** 1 Corinthians 9:24 Do you not know that in a race all the runners run, but only one gets the prize? Run in such a way as to get the prize. [25] Everyone who competes in the games goes into strict training. They do it to get a crown that will not last; but we do it to get a crown that will last forever.; 1 Corinthians 6:19 Do you not know that your body is a temple of the Holy Spirit, who is in you, whom you have received from God? You are not your own; [20] you were bought at a price. Therefore honor God with your body.; 1 Corinthians 3:16 Don't you know that you yourselves are God's temple and that God's Spirit lives in you? Philippians 4:6,7 do not be anxious about anything, but in everything by prayer and supplication with thanksgiving let your requests be made known to God. And the peace of God, which surpasses all understanding, will guard your hearts and your minds in Christ Jesus. 1 Peter 5:6,7 Humble yourselves, therefore, under the mighty hand of God so that at the proper time he may exalt you, casting all your anxieties on him, because he cares for you. Isaiah 40: [31] but those who hope in the LORD will renew their strength. They will soar on wings like eagles; they will run and not grow weary, they will walk and not be faint. Matthew 6:34 “So don't worry about tomorrow. Tomorrow will worry about itself. Each day has enough trouble of its own.”

**7. Operating Intentionally:** Luke 14: 28 Suppose one of you wants to build a tower. Will he not first sit down and estimate the cost to see if he has enough money to complete it?; James 1:12 Blessed is the man who perseveres under trial, because when he has stood the test, he will receive the crown of life that God has promised to those who love him; Proverbs 24:27 Finish your outdoor work and get your fields ready; after that, build your house; Proverbs 20:4 A sluggard does not plow in season; so at harvest time he looks but finds nothing; Proverbs 21:5 The plans of the diligent lead to profit as surely as haste leads to poverty.

**8. Thinking Strategically:** Proverbs 11:14 For lack of guidance a nation falls, but many advisers make victory sure; Proverbs 14:15 A simple man believes anything, but a prudent man gives thought to his steps; Proverbs 20:18 Make plans by seeking advice; if you wage war, obtain guidance.

**9. Working Productively:** 2 Thessalonians 3:11 We hear that some among you are idle. They are not busy; they are busybodies. [12] Such people we command and urge in the Lord Jesus Christ to settle down and earn the bread they eat; Proverbs 6:10 A little sleep, a little slumber, a little folding of the hands to rest—[11] and poverty will come on you like a bandit ...; Proverbs 12:24 Diligent hands will rule, but laziness ends in slave labor; Proverbs 18: 9 One who is slack in his work is brother to one who destroys.

**10. Having Courage:** Joshua 1:[9] Have I not commanded you? Be strong and courageous. Do not be terrified; do not be discouraged, for the LORD your God will be with you wherever you go.”; Isaiah 41:10 So do not fear, for I am with you; do not be dismayed, for I am your God. I will strengthen you and help you; I will uphold you with my righteous right hand; John 14:27 Peace I leave with you; my peace I give you. I do not give to you as the world gives. Do not let your hearts be troubled and do not be afraid. Psalm 118: [6] The LORD is with me; I will not be afraid. What can man do to me? Deuteronomy 31:[6] Be strong and courageous. Do not be afraid or terrified because of them, for the LORD your God goes with you; he will never leave you nor forsake you.” 2 Timothy 1:[7] God didn't give us a spirit that makes us weak and fearful. He gave us a spirit that gives us power and love. It helps us control ourselves.

**11. Exuding Confidence:** Hebrews 10:35 So do not throw away your confidence; it will be richly rewarded. [36] You need to persevere so that when you have done the will of God, you will receive what he has promised.; Psalm 27:3 Though an army besiege me, my heart will not fear; though war break out against me, even then will I be confident.; Philippians 4:13 I can do everything through him who gives me strength. Philippians 4: [6] Do not be anxious about anything. John 3:[20] Everyone who does evil hates the light, and will not come into the light for fear that his deeds will be exposed. [21] But whoever lives by the truth comes into the light, so that it may be seen plainly that what he has done has been done through God.” Galatians 1:10 Am I now trying to win the approval of men, or of God? Or am I trying to please men? If I were still trying to please men, I would not be a servant of Christ. 2 Corinthians 12:[9] But he said to me, “My grace is all you need. My power is strongest when you are weak.” So I am very happy to brag about how weak I am. Then Christ's power can rest on me. [10] Because of how I suffered for Christ, I'm glad that I am weak. I am glad in hard times. I am glad when people say mean things about me. I am glad when things are difficult. And I am glad when people make me suffer. When I

am weak, I am strong. Proverbs 25:[28] A man who can't control himself is like a city whose walls are broken down.

**Book 3: Communications - Leaders who communicate effectively and inspire performance:**

Proverbs 18:[21] Your tongue has the power of life and death. Those who love to talk will eat the fruit of their words. Proverbs 16:[24] Pleasant words are like honey. They are sweet to the spirit and bring healing to the body.

**12. Conveying a Positive Attitude:** Numbers 14:7 and said to the entire Israelite assembly, “The land we passed through and explored is exceedingly good. Psalms 77:[12] I will spend time thinking about everything you have done. I will consider all of your mighty acts. Ephesians 4:31 Get rid of all bitterness, rage and anger, brawling and slander, along with every form of malice; Philippians 4:8 Finally, brothers, whatever is true, whatever is noble, whatever is right, whatever is pure, whatever is lovely, whatever is admirable—if anything is excellent or praiseworthy—think about such things. Ephesians 6: [7] Serve wholeheartedly, as if you were serving the Lord, not men. Nehemiah 8:10 Nehemiah said, “Go and enjoy some good food and sweet drinks. Send some of it to those who don't have any. This day is set apart to honor our Lord. So don't be sad. The joy of the LORD makes you strong.” Ecclesiastes 8:15 So I advise everyone to enjoy life. A man on this earth can't do anything better than eat and drink and be glad. Then he will enjoy his work. He'll be happy all the days of the life God has given him on earth. Proverbs 12:25 Anxiety weighs down the heart, but a kind word cheers it up. Romans 15:[13] May the God who gives hope fill you with great joy. May you have perfect peace as you trust in him. May the power of the Holy Spirit fill you with hope.

**13. Promoting Trustworthiness:** 1 Corinthians 1:10 I appeal to you, brothers, in the name of our Lord Jesus Christ, that all of you agree with one another so that there may be no divisions among you and that you may be perfectly united in mind and thought.; Luke 16:10 “Whoever can be trusted with very little can also be trusted with much, and whoever is dishonest with very little will also be dishonest with much. Galatians 5: [22] But the fruit of the Spirit is love, joy, peace, patience, kindness, goodness, faithfulness, [23] gentleness and self-control. Against such things there is no law.

**14. Articulating the “Why”:** Matthew 16:21 From that time on Jesus began to explain to his disciples that he must go to Jerusalem and suffer many things at the hands of the elders, chief priests and teachers of the law, and that he must be killed and on the third day be raised to life.

**15. Providing Compelling Content:** Matthew 5:1 Now when he saw the crowds, he went up on a mountainside and sat down. His disciples came to him, [2] and he began to teach them...; Matthew 13:34 Jesus spoke all these things to the crowd in parables; he did not say anything to them without using a parable.

**16. Engaging the Audience:** Job 16:3 Will your long-winded speeches never end?; Colossians 4:6 Let your conversation be always full of grace, seasoned with salt, so that you may know how to answer everyone. Acts 26:[1] Agrippa said to Paul, “You may now speak for yourself.” So Paul motioned with his hand. Then he began to stand up for himself. Colossians 4:[5] Be wise in the way you act toward outsiders. Make the most of every opportunity. [6] Let the words you speak always be full of grace. Season them with salt. Then you will know how to answer everyone.

**17. Listening Attentively:** Proverbs 1:5 let the wise listen and add to their learning, and let the discerning get guidance. Proverbs 18:13 He who answers before listening— that is his folly and his shame; James 1:19 My dear brothers, take note of this: Everyone should be quick to listen, slow to speak and slow to become angry, Proverbs 17:[28] We think even a foolish person is wise if he keeps silent. We think he understands what is right if he controls his tongue.

**18. Motivating:** 2 Corinthians 8:10 And here is my advice about what is best for you in this matter: Last year you were the first not only to give but also to have the desire to do so. [11] Now finish the work, so that your eager willingness to do it may be matched by your completion of it, according to your means. [12] For if the willingness is there, the gift is acceptable according to what one has, not according to what he does not have.; Psalm 40:8 I desire to do your will, O my God; your law is within my heart.; Philippians 2:13 for it is God who works in you to will and to act according to his good purpose. Ephesians 4: [29] Do not let any unwholesome talk come out of your mouths, but only what is helpful for building others up according to their needs, that it may benefit those who listen.

#### **Book 4: Others - Leaders who develop and enable others:**

**19. Attracting Top Talent:** Luke 5: 9 For he and all his companions were astonished at the catch of fish they had taken, [10] and so were James and John, the sons of Zebedee, Simon's partners. Then Jesus said to Simon, “Don't be afraid; from now on you will catch men.” [11] So they pulled their boats up on shore, left everything and followed him.

**20. Knowing the Individual:** Romans 12:4 Just as each of us has one body with many members, and these members do not all have the same function, ..... [6] We have different gifts, according to the grace given us. Philippians 2:4 not looking to your own interests but each of you to the interests of the others.

**21. Coaching:** Luke 6:12 One of those days Jesus went out to a mountainside to pray, and spent the night praying to God. [13] When morning came, he called his disciples to him and chose twelve of them, whom he also designated apostles; Titus 2:1 You must teach what is in accord with sound doctrine. [2] Teach the older men to be temperate, worthy of respect, self-controlled, and sound in faith, in love and in endurance; Ephesians 4:11 It was he who gave some to be apostles, some to be prophets, some to be evangelists, and some to be pastors and teachers, [12] to prepare God's people for works of service, so that the body of Christ may be built up [13] until we all reach unity in the faith and in the



knowledge of the Son of God and become mature, attaining to the whole measure of the fullness of Christ. Proverbs 27: [17] As iron sharpens iron, so one man sharpens another. 2 Timothy 2: [2] You have heard me teach in front of many witnesses. Pass on to men you can trust the things you've heard me say. Then they will be able to teach others also. **Asking questions:** Genesis 3:[9] But the LORD God called to the man, "Where are you?" [10] He answered, "I heard you in the garden, and I was afraid because I was naked; so I hid." [11] And he said, "Who told you that you were naked? Have you eaten from the tree that I commanded you not to eat from?" [12] The man said, "The woman you put here with me—she gave me some fruit from the tree, and I ate it." [13] Then the LORD God said to the woman, "What is this you have done?"

**22. Exhorting and Praising:** Deuteronomy 3:28 But commission Joshua, and encourage and strengthen him, for he will lead this people across and will cause them to inherit the land that you will see; Ephesians 4:29 Do not let any unwholesome talk come out of your mouths, but only what is helpful for building others up according to their needs, that it may benefit those who listen.; 1 Thessalonians 5:11 Therefore encourage one another and build each other up, just as in fact you are doing; Titus 1:9 He must hold firmly to the trustworthy message as it has been taught, so that he can encourage others by sound doctrine and refute those who oppose it. Proverbs 31: 28 Her children arise and call her blessed; her husband also, and he praises her: 29 "Many women do noble things, but you surpass them all." 30 Charm is deceptive, and beauty is fleeting; but a woman who fears the Lord is to be praised. 31 Honor her for all that her hands have done, and let her works bring her praise at the city gate.

**23. Enabling Performance:** 1 Peter 5:2 Be shepherds of God's flock that is under your care, serving as overseers—not because you must, but because you are willing, as God wants you to be; not greedy for money, but eager to serve; [3] not lording it over those entrusted to you, but being examples to the flock; 2 Timothy 3:16 All Scripture is God-breathed and is useful for teaching, rebuking, correcting and training in righteousness, [17] so that the man of God may be thoroughly equipped for every good work; Matthew 20:26 Not so with you. Instead, whoever wants to become great among you must be your servant, [27] and whoever wants to be first must be your slave— [28] just as the Son of Man did not come to be served, but to serve, and to give his life as a ransom for many."; Luke 16:12 And if you have not been trustworthy with someone else's property, who will give you property of your own?

**24. Managing Performance:** 1 Timothy 4:2 Preach the Word; be prepared in season and out of season; correct, rebuke and encourage—with great patience and careful instruction.

**25. Imparting Ownership:** Galatians 6:5 for each one should carry his own load. Acts 6:2 So the Twelve gathered all the disciples together and said, "It would not be right for us to neglect the ministry of the word of God in order to wait on tables. [3] Brothers, choose seven men from among you who are known to be full of the Spirit and wisdom. We will turn this responsibility over to them [4] and will give our attention to prayer and the ministry of the word." Numbers 11:16 The LORD said to Moses: "Bring me seventy of Israel's elders who are known to you as leaders and officials among the people. Have them come to the Tent of Meeting, that they may stand there with you. [17] I will come down and speak with you there, and I will take of the Spirit that is on you and put the Spirit on them. They will help you carry the burden of the people so that you will not have to carry it alone.

**Book 5: Partnerships - Leaders who leverage partners and teamwork:**

**26. Socializing for Synergy:** Ecclesiastes 4:9 Two are better than one, because they have a good return for their work: [10] If one falls down, his friend can help him up. But pity the man who falls and has no one to help him up! [11] Also, if two lie down together, they will keep warm. But how can one keep warm alone? [12] Though one may be overpowered, two can defend themselves. A cord of three strands is not quickly broken.

**27. Creating Alignment:** 2 Corinthians 6:14 Do not be yoked together with unbelievers. For what do righteousness and wickedness have in common? Or what fellowship can light have with darkness? [15] What harmony is there between Christ and Belial\*? What does a believer have in common with an unbeliever? [16] What agreement is there between the temple of God and idols?

**28. Building Community:** Ephesians 4:2 Be completely humble and gentle; be patient, bearing with one another in love. [3] Make every effort to keep the unity of the Spirit through the bond of peace; Titus 3:10 Warn a divisive person once, and then warn him a second time. After that, have nothing to do with him; Romans 16:17 I urge you, brothers, to watch out for those who cause divisions and put obstacles in your way that are contrary to the teaching you have learned. Keep away from them; 1 Corinthians 12:12 The body is a unit, though it is made up of many parts; and though all its parts are many, they form one body; Acts 2:44 All the believers were together and had everything in common. Hebrews 10: [25] Let us not give up meeting together, as some are in the habit of doing, but let us encourage one another—and all the more as you see the Day approaching.

**29. Stimulating Engagement:** Colossians 4:9 ... They will tell you everything that is happening here; Exodus 18:13 The next day Moses took his seat to serve as judge for the people, and they stood around him from morning till evening. [14] When his father-in-law saw all that Moses was doing for the people, he said, “What is this you are doing for the people? Why do you alone sit as judge, while all these people stand around you from morning till evening?” .... [17] Moses’ father-in-law replied, “What you are doing is not good. [18] You and these people who come to you will only wear yourselves out. The work is too heavy for you; you cannot handle it alone.

**30. Managing Conflict:** Proverbs 11:12 A man who lacks judgment derides his neighbor, but a man of understanding holds his tongue; Proverbs 17:14 Starting a quarrel is like breaching a dam; so drop the matter before a dispute breaks out; Romans 14:1 Accept him whose faith is weak, without passing judgment on disputable matters; Colossians 3:13 Bear with each other and forgive whatever grievances you may have against one another. Forgive as the Lord forgave you. [14] And over all these virtues put on love, which binds them all together in perfect unity. James 3: [18] Peacemakers who sow in peace raise a harvest of righteousness.

**31. Collaborating:** Leviticus 19:18 Do not seek revenge or bear a grudge against one of your people, but love your neighbor as yourself; Galatians 6: 10 Therefore, as we have opportunity, let us do good to all people, especially to those who belong to the family of believers. 1 Corinthians 12:12 The body is a unit,

though it is made up of many parts; and though all its parts are many, they form one body. ....[25] so that there should be no division in the body, but that its parts should have equal concern for each other. [26] If one part suffers, every part suffers with it; if one part is honored, every part rejoices with it. Acts 2:[44] All the believers were *together* and had everything in common. Proverbs 15:[22] Plans fail without good advice. But they succeed when there are many advisers.

## **Book 6: Execution - Leaders who deliver exceptional results:**

**32. Focusing on Value:** Proverbs 31:18 She sees that her trading is profitable ...; 2 Thessalonians 3:11 We hear that some among you are idle. They are not busy; they are busybodies. [12] Such people we command and urge in the Lord Jesus Christ to settle down and earn the bread they eat;

**33. Encouraging a Climate of Innovation:** Romans 12:2 Do not conform any longer to the pattern of this world, but be transformed by the renewing of your mind. Then you will be able to test and approve what God's will is—his good, pleasing and perfect will.

**34. Enabling Speed and Quality:** Ecclesiastes 5:4 When you make a vow to God, do not delay in fulfilling it. He has no pleasure in fools; fulfill your vow. [5] It is better not to vow than to make a vow and not fulfill it. Psalm 119:60 I will hasten and not delay to obey your commands. Philippians 4:8 Finally, brothers, whatever is true, whatever is noble, whatever is right, whatever is pure, whatever is lovely, whatever is admirable—if anything is excellent or praiseworthy—think about such things.

**35. Making Great Decisions:** Proverbs 8:11 for wisdom is more precious than rubies, and nothing you desire can compare with her. [12] “I, wisdom, dwell together with prudence; I possess knowledge and discretion.

**36. Shaping the Culture:** Hebrews 13:7 Remember your leaders, who spoke the word of God to you. Consider the outcome of their way of life and imitate their faith.; 1 Timothy 4:12 Don't let anyone look down on you because you are young, but set an example for the believers in speech, in life, in love, in faith and in purity.

**37. Taking Action:** In most every scripture, God's actions are first dependent on our actions. We must first accept him. We must first be obedient. For example: Ask and it will be given. Seek and you will find. Knock and it will be opened. Put on the armor of God and .....

Proverbs 14:23 All hard work brings a profit, but mere talk leads only to poverty; Ephesians 5:15 Be very careful, then, how you live—not as unwise but as wise, [16] making the most of every opportunity, because the days are evil. James 2:17 In the same way, faith by itself, if it is not accompanied by action, is dead; Philippians 4:9 Whatever you have learned or received or heard from me, or seen in me—put it into practice. Proverbs 3: [27] Do not withhold good from those who deserve it, when it is in your power to act. Galatians 6:[4] Each one should test his own actions. Then he can take pride in himself, without

comparing himself to somebody else, [5] for each one should carry his own load. Acts 10: [29] So when I was sent for, I came without raising any objection. 1 John 3:[18] Dear children, don't just talk about love. Put your love into action. Then it will truly be love. Matthew 9:[37] Then Jesus said to his disciples, "The harvest is huge. But there are only a few workers. [38] So ask the Lord of the harvest to send workers out into his harvest field." Matthew 10:[5] Jesus sent these 12 out with the following orders. "Do not go among those who aren't Jews," he said. "Do not enter any town of the Samaritans. [6] Instead, go to the people of Israel. They are like sheep that have become lost. [7] As you go, preach this message, 'The kingdom of heaven is near.' [8] Heal those who are sick. Bring those who are dead back to life. Make those who have skin diseases 'clean' again. Drive out demons. You have received freely, so give freely. [9] "Do not take along any old, silver or copper in your belts. [10] Do not take a bag for the journey. Do not take extra clothes or sandals or walking sticks. A worker should be given what he needs. [11] "When you enter a town or village, look for someone who is willing to welcome you. Stay at that person's house until you leave. [12] As you enter the home, greet those who live there. [13] If that home welcomes you, give it your blessing of peace. If it does not, don't bless it. Matthew 21:28 The Story of the Two Sons [28] "What do you think about this? A man had two sons. He went to the first and said, 'Son, go and work today in the vineyard.' [29] "'I will not,' the son answered. But later he changed his mind and went. [30] "Then the father went to the other son. He said the same thing. The son answered, 'I will, sir.' But he did not go. [31] "Which of the two sons did what his father wanted?" "The first," they answered. Jesus said to them, "What I'm about to tell you is true. Tax collectors and prostitutes will enter the kingdom of God ahead of you. [32] John came to show you the right way to live. And you did not believe him. But the tax collectors and the prostitutes did. You saw this. But even then you did not turn away from your sins and believe him.

**38. Making the Sacrifice:** Matthew 10:[16] "I am sending you out like sheep among wolves. So be as wise as snakes and as harmless as doves. [17] "Watch out! Men will hand you over to the local courts. They will whip you in their synagogues." John 10:11 "I am the good shepherd. The good shepherd lays down his life for the sheep. [12] The hired hand is not the shepherd who owns the sheep. So when he sees the wolf coming, he abandons the sheep and runs away. Then the wolf attacks the flock and scatters it; 1 Corinthians 4:12 We work hard with our own hands. When we are cursed, we bless; when we are persecuted, we endure it; Luke 12:48 ... From everyone who has been given much, much will be demanded; and from the one who has been entrusted with much, much more will be asked. John 5:[17] Jesus said to them, "My Father is always at his work to this very day, and I, too, am working." Colossians 3:[23] Work at everything you do with all your heart. Work as if you were working for the Lord, not for human masters. Acts 19:[9] But some of them wouldn't listen. They refused to believe. In public they said evil things about the Way of Jesus. So Paul left them. He took the believers with him. Each day he talked with people in the lecture hall of Tyrannus.